

# Incomplete Automation Can Make Procurement Goals Seem Far Away

**Zycus Provides 360° Digital Transformation To Boost Your Procurement Effectiveness**

Best-performing procurement teams are increasingly **adopting complete Source-to-Pay** solution suites to remain effective.

That's because the combined value of automation, cross-module data flow, and comprehensive analytics is much more than the sum of individual parts.

Zycus provides market leading, organic Source-to-Pay solution suite to global organizations.

1 / 2 / 3 / 4 / 5

# Looking to upgrade your procurement System?

## Here's why most companies upgrade to Zycus Source-to-Pay Suite from points solutions

**10 MODULES | 300+ CUSTOMERS | MULTIPLE RECOGNITIONS | 1 SOLUTION SUITE**

Zycus helps you transform every part of your procurement process and leverage market-leading innovations with Zycus' comprehensive Source-to-Pay solution suite and world class customer support.

Here are 4 reasons why Zycus can be your lasting technology partner



**Comprehensive  
Source-to-Pay  
suite, rated as  
Leader for each  
Module**



**Cutting-edge  
innovation with  
a legacy of  
leadership in  
A.I capabilities**



**Long-term,  
stable partner  
offering  
efficiencies at  
scale**



**Unwavering  
support to  
customers of  
all sizes**

**FORRESTER®**

**Named Leader in  
The Forrester Wave™:  
eProcurement, Q2 2017**

**Gartner**

**Positioned as a Leader  
for the 4<sup>th</sup> time in a row  
in Gartner's 2018 Magic  
Quadrant for Strategic  
Sourcing Application  
Suites**

**FORRESTER®**

**Positioned as a Leader  
in The Forrester Wave™:  
Contract Lifecycle  
Management For  
Source-To-Contract  
suites, Q1 2019**

**Spend Matters™**

**Zycus is Solution Leader  
under the NIMBLE  
Persona for Source-to-Pay  
Q2, 2018 SolutionMap**

**Gartner**

**Zycus ranks in the highest  
quartile for all three use  
cases in Gartner's 2018  
Critical Capabilities for  
Strategic Sourcing  
Application Suites**



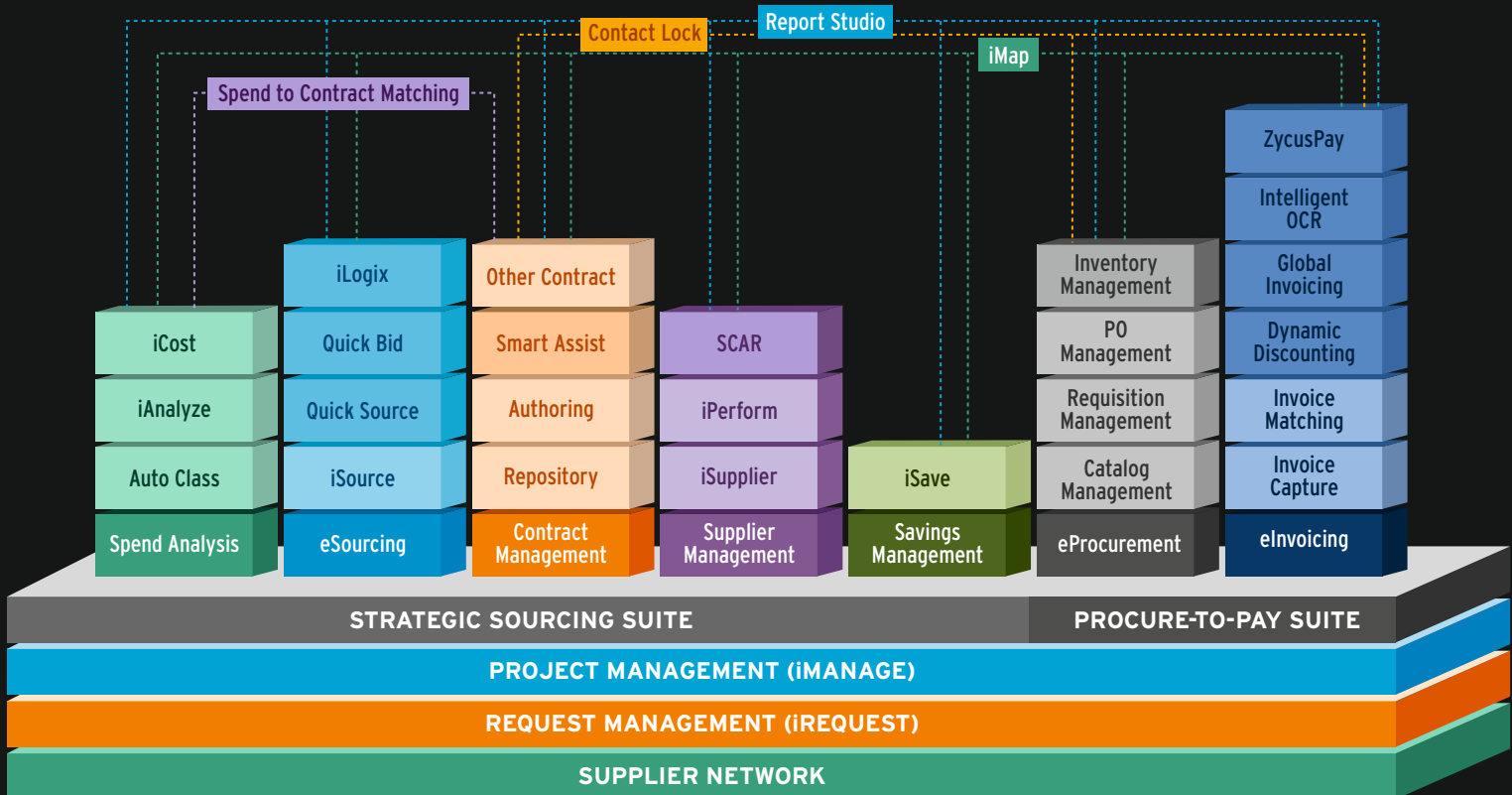
# Comprehensive Source-to-Pay suite

## Rated as Leader for each Module

Offering both breadth and depth of procurement offerings

### COMPREHENSIVE PRODUCT SUITE

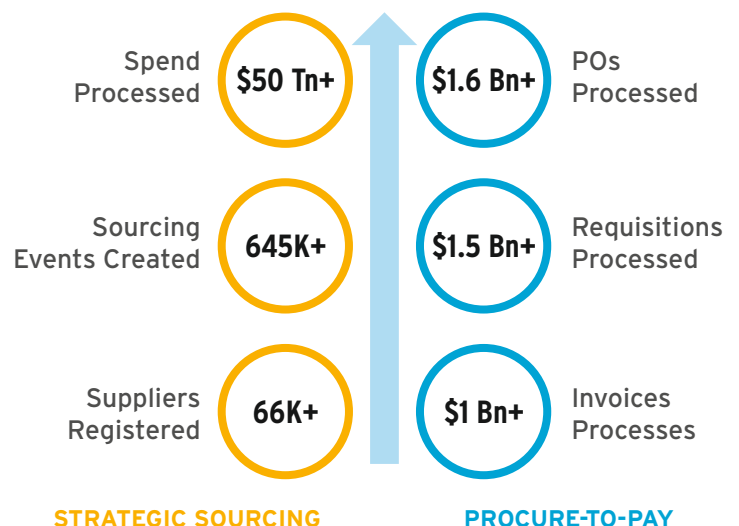
#### Vision to Strengthen the Legacy



### Unique advantages of an Integrated Source-to-Pay Suite

- Simplified cross-product process flow
- Single source of truth for all data
- Cross product reporting with Report Studio
- Better visibility on supplier data using Oneview
- Faster adoption with consistent UI and processes
- Better process mapping using common workflows

### Proven expertise in handling all aspects of procurement



# Cutting-edge innovation

## Legacy of leadership in A.I. capabilities

### Constant Procurement Focused Innovations



30+  
Patents Filed



40%  
of Workforce  
invested in R&D



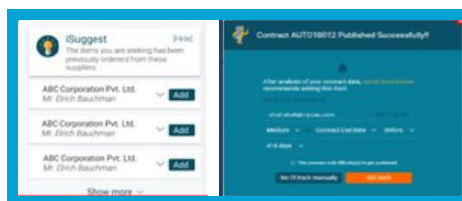
Innovative  
solutions across  
procurement  
suite

### Proven Leadership in A.I Based Augmented Procurement

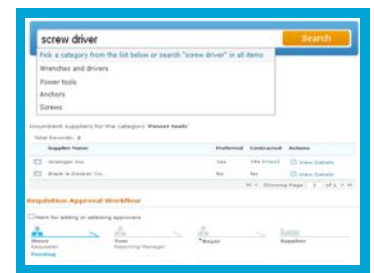
#### Spend Monitoring

Priority	Item Name & Description	Brand/Model/Qty	Created/Modified On	Status
Top	Custom Description			
High	Performance Monitor for Computers...	10/02/17 10:07	10/02/17 10:07	OK
High	Mac Pro Accessory for Macintosh comp...	10/02/17 10:07	10/02/17 10:07	OK
High	PC Custom Accessory for PC	10/02/17 10:07	10/02/17 10:07	OK
High	Supplier in Category Macintosh Computers...	10/02/17 10:07	10/02/17 10:07	OK
High	Macintosh Custom Accessory for Macintosh...	10/02/17 10:07	10/02/17 10:07	OK

#### "SmartAssist" Suggestions

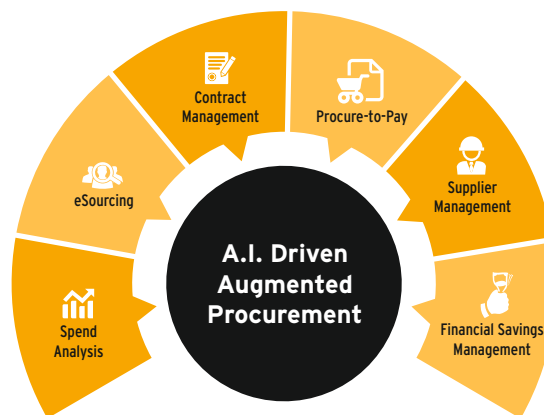


#### Guided Buying



#### Spend Mining

Savings achieved by minimizing spend outside contract	
Top Saving Category:	Market Data-3
Spend:	\$ 50,118,817.00
Savings:	\$ 1,453,110.36 (2.90%)
Contract Compliance	



#### Supplier Risk Monitoring

KPI Name	Jan 17	Feb 17	Mar 17
Financial Risk	53.02	49.88	72.81
Customer Service - Complaints and Res.	74.75	70.75	93.05
Quality	79.25	2.50	95.05
Cost	66.25	63.75	70.05

### Roadmap for shaping the future of procurement

#### The Future of Autonomous Procurement



#### with Intelligent BOTs Powered by



Artificial  
Intelligence



Machine  
Learning



Robotic Process  
Automation

# Long-term, stable partner

## Offering efficiencies at scale

**A partner you can bank on for the long run  
without the fear of it being acquired**

### CONSISTENT REVENUE GROWTH OVER 2017-18

Profitable with regular  
cash flows and no  
pressures from venture  
funding

### HIGH EMPLOYEE GROWTH OVER 2017-18

Growing organization  
focused exclusively  
on procurement  
technology

### GLOBAL FOOTPRINT

Expanding  
our global presence  
with 11+ office

**With robust support to help you scale up**

Local AWS Hosting across  
geographies



APM& CDN for  
Geographical Performance



Best-in-class infrastructure  
for high availability



Global partner network for  
local support



Dedicated teams for 24\*5  
support

# Unwavering support to customers of all sizes

**Unique Functionalities created in collaboration with customers to meet their strategic goals**



**iSave**



**iCost**



**Guided Buying**

## Proactive Customer Connects



Voice of Customer and CAB programmes



Dedicated Customer Success Managers and Technical Support



Customer Connect Events to encourage collaboration and knowledge sharing

## Ensuring happy customers

**"Highest customer satisfaction score of 3.46 on 4 among all vendors"**

**"Overall performance rated highly by reference customers"**

**"Good client feedback on new solutions"**

**"Strong Customer References Usability, Implementation, Ongoing Support - Score 4/5"**

-Gartner Magic Quadrant for Strategic Application Sourcing Suite 2013 -15

-The ForresterWave™ for Contract Life Cycle Management 2015

# About the Company

Zycus is a leading global provider of complete Source-to-Pay suite of procurement performance solutions. Our comprehensive product portfolio includes applications for both the operational and the strategic aspects of procurement - eProcurement, eInvoicing, Spend Analysis, eSourcing, Contract Management, Supplier Management, Financial Savings Management, Request Management and Project Management.

Our spirit of innovation and our passion to help procurement create greater business impact are reflected among the hundreds of procurement solution deployments that we have undertaken over the years. We are proud to have as our clients, some of the best-of-breed companies across verticals like Manufacturing, Automotives, Banking and Finance, Oil and Gas, Food Processing, Electronics, Telecommunications, Chemicals, Health and Pharma, Education and more.

## Contact Us:

<b>UK:</b>	London: Regus - Reading, Office No 335, 400, Thames Valley Park Drive Reading, Berkshire, England, United Kingdom, RG6 1PT
<b>Netherlands:</b>	Zycus Infotech Netherlands B.V REGUS, Herengracht 282, 1016BX Amsterdam, The Netherlands
<b>USA:</b>	Princeton: 103 Carnegie Center, Suite 321 Princeton, NJ 08540   609-799-5664 Chicago: 5600 N. River Road; Suite 800, Rosemont, IL 60018   847-993-3180 Atlanta: 555 North Point Center East, 4th Floor, Alpharetta, GA 30022   678-366-5000
<b>India:</b>	Mumbai: Plot No. GJ - 07, Seepz++, Seepz SEZ, Andheri (East), Mumbai 400 096 +91-22-66407676  Pune: Pride Purple Accord, 1st Floor, Above Vijay Sales, Next to Hotel Mahableshwar, Baner Road, Pune 411045   +91-22-66407676  Bangalore: MFAR Silverline Tech park, Unit No. 2, 3rd Floor, Plot No. 180, EPIP Area, 2nd Phase Whitefield, Bangalore 560066   +91-80-46737676
<b>Australia:</b>	Melbourne: Level 9, 440 Collins Street Melbourne Victoria 3000
<b>Middle East:</b>	Dubai: Unit EX - 20 , Building No 12, Dubai Internet City, Dubai, UAE, PO BOX No. 73000
<b>SEA:</b>	Singapore: 101 Cecil Street, #20-11, Tong ENG, Building - 069533